FB-Pier Upgrade Plan

The following two upgrade scenarios provide the best cost benefit to the customer when upgrading from Version 2 (v2) to Version 3 (v3) of the program. FB-Pier v3 is currently only available on an annual lease basis.

**Scenario 1: Perpetual v2 License → Annual v3 License**

Perpetual v2 license = 18 months of an annual v2 license (based on equal costs)

- A perpetual v2 license will be converted to a v3 annual license, prorated for months remaining
  - The pro-ration is based on 18 months from date of purchase. The remaining months are applied to the new v3 license.
- Annual license fees for v3 begin at end of prorated period.
- Clients with perpetual licenses older than 18 months must purchase a new v3 annual license to upgrade.

**Scenario 2: Annual v2 License → Annual v3 License**

- An annual license will be converted to v3 license for the remaining life of the current v2 annual license
- License renewal will use the v3 annual licensing rates

*Once the license has been converted to a v3 license it can not be converted back to a v2 license.*

**The v3 annual licensing rates are as follows:**

1st Copy: $1,200
2-4 Copies: $1,000 (per copy)
5 or more Copies: $900 (per copy)

Multiple copy discount prices are per geographic office.